## CGS

Award-Winning BPO Solutions

## Building Fundamental Business Relationships



## **Our Results**



**92%** success rate finding and eliminating fraud attempts for multi-national banking and financial

attempts for multi-national banking and financial service company



## 400% increase in revenue

within three years for a cloud data protection company



## 30% conversion rate

**improvement** for first time deposits/ month for an online investment platform



Reduced abandoned call rate 94% for major retail brand



## Improved customer

satisfaction **34%** for leading household electronics and appliance company



## Reduced order entry errors **30%** and improved customer satisfaction score

customer satisfaction scores 20% for a global cable company



## **30%** reduction in No Fault Found dispatches

for a leading technology company In a digital-first world, the 7,000+ CGS specialists on the frontline are more important than ever. We invest in best-in-class contact center facilities and work from home solutions, training and recruiting methods. This ensures our people have the problem-solving skills, empathy and tools to consistently handle your needs and your customers' any time, on any channel. With standardized processes globally, you'll get the same level of quality and efficiency no matter where your services are delivered.

In all our locations we invest in automation and AI technology to assist our agents. Robotic Process Automation and AI reduce repetitive work and automate routine inquiries. This enables agents to perform tasks faster and with more accuracy. By enhancing productivity, agents have more time to spend on more complex transactions.

You can also save time and costs for onsite support with CGS's new augmented reality (AR) tools that better support your field services teams and help increase first-time fix rates, reduce field service costs and minimize costly downtime. Through visually interactive, immersive technologies, your field service technicians can directly access the expertise they need with remote, live guidance and support from highly trained technicians to power up new systems, address outages or damaged equipment, replace parts and other service fixes.

66 The value of a partnership can be measured in many ways, and the true measure of any partnership is predicated in how a challenge is turned into an opportunity; how a crisis is managed to a calm resolution; and how the unexpected is overcome by preparedness. CGS exhibited these characteristics during the COVID-19 pandemic and we are deeply appreciative for their efforts. **99** 



- Ruben Velez, Director of Partner Enablement, DELL

Randin Verez, Director of Further Endotement, DELE

Disruption is everywhere. Outsourcing business processes to CGS allows you to focus on your core competencies, adapt to change and maintain your competitive edge. We work hard to understand and exceed your goals and improve business performance.

Whether you're a fast-growth startup or a global leading enterprise, we can help expand and optimize your business. If you require 12 or 1,200 agents, CGS will leverage the strength of our global award-winning people, processes and technologies to efficiently scale up or down with your changing needs.

We are technology implementation experts. We can use your existing stack or advise you on the best tools to optimize your setup. We extract data from all channels to turn insights into actions. This drives value at all levels of your organization. We'll help you to future-proof your business to stay on top of customer expectations.



#### About CGS BPO Solutions

CGS is a leading global provider of business applications, enterprise learning, and outsourcing services that support clients' most fundamental business activities.

With optimized call center resources to serve global clients, CGS offers a unique hybrid approach through automation and live agents in its contact centers located in North America, South America, Europe, Asia and the Middle East. Its Al-enriched chatbot and RPA technologies complement the customer support services provided by thousands of multilingual call center agents.

CGS supports many of the world's industry-leading global brands from retail, hospitality, healthcare, technology, and telecom. The company's innovative, scalable and flexible business process outsourcing (BPO) solutions include technical and customer support, telesales, channel enablement and back-office support.

#### To learn more about CGS BPO Solutions, contact your sales representative:

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# CGS delivers a wide range of blended and independent Work From Office and Work From Home solutions to meet your specific needs.

Technical Support Customer Care Help Desk Back Office Finance & Accounting	Channel Partner Enablement Augmented Reality for Field Service Support Telesales & Telemarketing	Business Dev. & Sales Claims processing Collections Fraud detection POS support	Marketing & Loyalty pgms. Mobile app & device support ServiceNow implementation & support OKTA develepment & support
Retail Quick Technology Ride s Insurance Consu	ross Industries service restaurants haring umer Products mmunications		How-The-Sun Services Premier Delivery Center Locations
Voice		Il Channels	Social Media
	<b>65M+</b> interactions with customers per yea		than Jages orting people around the globe
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